

Message Text

UNCLASSIFIED

PAGE 01 STOCKH 00111 110952Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 AS-01 /022 W
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R 110713Z JAN 78
FM AMEMBASSY STOCKHOLM
TO USDOC WASHDC
INFO SECSTATE WASHDC 2727

UNCLAS STOCKHOLM 0111

E.O. 11652: N/A
TAGS: BDIS, SW
SUBJ: COMMERCIAL PROGRAM: TRADE ASSISTANCE: TIBNOR PLAST AB

1. MR. LARS BERGH OF TIBNOR PLAST AB, BOX 2065, S-127 02
SKARHOLMEN (STOCKHOLM) HAS REQUESTED THE EMBASSY'S ASSISTANCE
IN COMMUNICATING WITH:

ALLASTICS
1275 ENTERPRISE DRIVE
NORCROSS, GA 30093 ATTN: MR. LAGERQUIST

SOUTHEASTERN KUSAN INC.
BOX 5476
GREENVILLE, SC 29606,

AND/OR

THESE COMPANIES' EXPORT AGENT:

UNITED EXPORT CORP.
1447 PEACHTREE STREET N.E.
ATLANTA, GA 30309 ATTN: MARY E. BURKITT

2. TIBNOR PLAST AB HAS IN THE PAST PURCHASED CELLWOOD SHUTTERS
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FROM THESE FIRMS THROUGH THEIR EXPORT AGENT. IN APRIL 1977
TIBNOR ASKED UNITED EXPORT CORP. BY TELEX WHETHER THIS FIRM
COULD SUPPLY SHUTTERS 17.5 INCHES WIDE AND REQUESTED PRICE
QUOTATIONS FOR BROWN AND WHITE SHUTTERS IN LOTS OF 250, 500
AND 1000 PAIRS. THE TELEX WAS REPEATED IN MAY, AND SINCE THEN
SEVERAL LETTERS HAVE BEEN SENT TO ALL THREE COMPANIES - THE
LATEST IN NOVEMBER 1977 - WITHOUT RECEIVING ANY REPLY. MR.

BERGH HAS ASKED OUR ASSISTANCE, SINCE TIBNOR PLAST WAS SATISFIED WITH THE SHUTTERS HE PURCHASED IN THE PAST AND THE FIRM HAS DEVELOPED A MARKET FOR THESE SHUTTERS IN SWEDEN.

3. TIBNOR PLAST IS A MEDIUM TO LARGE IMPORTER AND WHOLESALE OF PLASTIC PRODUCTS. THIS WELL-ESTABLISHED COMPANY (SHARE CAPITAL:SKR 100 THOUSAND) HAS NUMBER OF SUBSIDIARIES LOCATED IN THE PRINCIPAL SWEDISH CITIES AND SHOULD BE AN EXCELLENT TRADE CONTACT FOR US SUPPLIERS.

4. DEPARTMENT'S ASSISTANCE WOULD BE VERY MUCH APPRECIATED.
KENNEDY-MINOTT

NOTE BY OC/T: NOT PASSED ABOVE ADDRESSEES

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NNN

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Disposition Event:
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From: STOCKHOLM
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